

**Learning Outcomes** (as specified in the syllabus of SNDT Women's University, Mumbai)

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## Course Outcomes for Program B A Hindi

### B.A. HINDI Course Outcomes

<u>SEM</u>	<u>SUBJECT AND CODE</u>
<b>1</b>	1.Aadhunik Kahani-115103 2.Hindi Kahani-145103 3.Lekhan Kaushal-145203 4.Samvad Aur Lekhan Kaushal-175103  <ul style="list-style-type: none"><li>• To inculcate reading habit among Students.</li><li>• Introduction of Story Genre in Hindi.</li><li>• To Understand Social and Cultural Issues.</li></ul>
<b>II</b>	C.C.II Hindi-230300 1) Aadhunik Kavya-245303 2) Hindi Kavya-245403 3) Laghu Upanyas-275203 4) Hindi Cinema  <ul style="list-style-type: none"><li>• To Inculcate Reading Habit Of Poetry.</li><li>• To Develop Reading And Writing Habit Of poetry</li><li>• Learn To Use Of New Words In Hindi Literature.</li></ul>
<b>III</b>	1) Gadya Vividha-315303 2) Aadhunik Gadya –345503 3) Rekhachitra Aur Sansmaran345603 4) Sahitya Vivechan-365103 5) Bhasha-375303  <ul style="list-style-type: none"><li>• To Introduce Different Classification Of Prose Genre.</li><li>• With Different Genre Students Can Understand Different Forms of Language.</li><li>• To Develop Human Values Among Students.</li><li>• To make them understand Working Language Of Hindi In Offices.</li><li>• To make them Understand Drama after Independence.</li></ul>
<b>IV</b>	1. Hindi Cc Iv-415403 2. Naveen Hasya Vyangya-445703 3. Aadhunik Padya

	<p>4. Chhayavadottar- 445803 5. Kavyashashtra-465203</p> <ul style="list-style-type: none"> <li>• To make students understand about modern development in Hindi Satire.</li> <li>• Chhavaddotter Kalin Hindi Literature Development.</li> <li>• To Make Them Understand English Language Translation Paper Has Been Introduced.</li> <li>• To Make Them Understand Madhyakalin Kavya.</li> <li>• To Make Them Understand History Of Hindi Literature And Its Recent Developments In Modern Era.</li> </ul>
<b>V</b>	<p>1. Karyalayeen Hindi -515503 2. Swanratyotar Hindi Rangmanch-545903 3. Natya Vidha-546003 4. Bhasha Vigyan-546103 5. Upanyas-Vidha-545203 6. Samkalin Mahila Kahanikar-565303 7. Samkalin Kavya-565303</p> <ul style="list-style-type: none"> <li>• To Understand And Make Them Able To Perform Stage Activities Like Drama, Skit, One Act Play, Drama.</li> <li>• To Develop Comparative Understanding Of Contemporary Issue In Hindi Literature.</li> </ul>
<b>vi</b>	<p>1. Hindi Sahitya Ka Etahas-Aadhunik Kaal-646303 2. Sfut Vidha -646403 3. Lekhika Vishesh –Mahadevi Verma-646503 4. Bhasha Vigyan Tatha Vyakaran-646603 5. Jan Sanchar Madhyam-665403</p> <ul style="list-style-type: none"> <li>• To able to understand about the scientific grammar of Hindi Language.</li> <li>• To able to understand History of Hindi Literature ,S Aadhunik Kaal.</li> </ul>

## Course Outcomes for Program B A Economics

### B.A –Economics

Sem	Code	Subject And Objectives
<b>I</b>	145106/ 175106 145206	<p>1-Economy of Maharashtra-</p> <p>2. Principles of Economics-</p> <ul style="list-style-type: none"> <li>• To Create Awareness and Consciousness about the Economy</li> <li>• To Increase Understanding Of Students About Social And Economic Problems Before State Economy.</li> <li>• To Enhance The Knowledge Of Policies To Solve The Problems,</li> <li>• To Prepare Students For Competitive Exams.</li> <li>• To Present A Clear, Accurate And Interesting Introduction to The Principles Of Modern Economics.</li> <li>• To Make Aware The Students To The Economic Environment Prevailing In The Economic System.</li> </ul>
<b>II</b>	245306/ 275206 245406	<p>3. Macro Level Problems In Economy Of Maharashtra Since 1991-</p> <p>4.Basics Of Money Banking International Trade And Economic Development-</p> <ul style="list-style-type: none"> <li>• To increase understanding of students about social and economic problems before state Economy.</li> <li>• To enhance the knowledge of policies to solve the problems,</li> <li>• To prepare students for competitive exams.</li> <li>• To present a clear, accurate and interesting introduction to the principles of modern economics.</li> <li>• To make aware the students to the economic environment prevailing in the economic system</li> </ul>
<b>III</b>	345506/ 375306 345606  365106	<p>5. Sector-Wise Features Of Indian Economy Since 1991-</p> <p>6. Theory Of Value-</p> <p>7.Entrepreneureship Development--</p> <ul style="list-style-type: none"> <li>• To create an awareness and consciousness about the economy in which students live.</li> <li>• To enhance the knowledge of economic problems in our economy among the students and to make them aware about the policy framework to solve these problems.</li> <li>• To teach the students to analyze the policy implications and the critical appraisal of the policies</li> </ul>

		<ul style="list-style-type: none"> <li>• To make the students understand the micro concept of economics analysis.</li> <li>• To make them understand the behavior of an economic agent, namely, a factor of production.</li> <li>• To make the students aware about the process of determination of prices of factors of production</li> <li>• To generate a distinctly economical perspective among the students.</li> </ul>
<b>IV</b>	445706/ 475406  445806  465206	<p>8. Problems And Policy In Indian Economy Since 1991-</p> <p>9. Theory Of Distribution And Welfare Economics--</p> <p>10. Labour Economics-</p> <ul style="list-style-type: none"> <li>• To make the students understand the micro concept of economics analysis.</li> <li>• To make them understand the behavior of an economic agent, namely, a factor of production.</li> <li>• To make the students aware about the process of determination of prices of factors of production To generate a distinctly economical perspective among the students.</li> <li>• To make the students understand the micro concept of economics analysis.</li> <li>• To make them understand the behavior of an economic agent, namely, a factor of production.</li> <li>• To make the students aware about the process of determination of prices of factors of production</li> <li>• To generate a distinctly economical perspective among the students.</li> <li>• To understand the functioning and dynamics of the markets for wage labour. Labour markets function through the interaction of workers and employers.</li> <li>• To make students aware about Labour economics which looks at the suppliers of labour services (workers), the demands of labour services (employers), and</li> </ul>

		attempts to understand the resulting pattern of wages, employment, and income
<b>V</b>	545906 546006 546106 546206 565306	<p>11. Theory Of Employment-</p> <p>12. International Economics-</p> <p>13. Research Methodology--</p> <p>14. Banking And Financial Institutions--</p> <p>15.Agricultural Economics-Acquire Knowledge About Dynamics Of Employment Market</p> <ul style="list-style-type: none"> <li>• Think Critically About Employment Policies At Macro Level</li> <li>• Enhance The Knowledge About Sectorial Profile In Employment</li> <li>• Explain The Basic Principles Of International Trade</li> <li>• Take Position On The Impact Of Free Trade On The Global Economy.</li> <li>• Discuss Basic Knowledge About The Policies Of International Trade</li> <li>• Develop The Spirit Of Research Among Students</li> <li>• Differentiate Types Of Research And Use Different Research Designs</li> <li>• Identify Methods Of Sampling And Data Collection</li> <li>• Get Proficiency In Report Writing</li> </ul> <ul style="list-style-type: none"> <li>• Explain Banking And Financial Scenario Of India</li> <li>• Gain Basic Knowledge Of Financial Institutions &amp; Its Functions</li> <li>• Discuss Dynamics Of Indian Money Market And Indian Capital Market</li> <li>• Get Acquainted With Non-Banking Financial Intermediary</li> <li>• Discuss Importance Of Agriculture In India Economy</li> <li>• Develop Policy Issues That Are Relevant To Indian Agriculture</li> <li>• Explain the problems of agricultural sector and remedial measures to resolve them</li> </ul>
<b>VI</b>	646306 646406 646506	<p>16.Business Cycles And Stabilization Policies-</p> <p>17.Economics Of Development-</p> <p>18.Statistics Technique</p>

	646606 665406	<p>19.Public Finance-</p> <p>20.Industrial Economics-</p> <ul style="list-style-type: none"> <li>• Understand The Basic Theoretical Framework Underlying The Field Of Macro-Economics.</li> <li>• Explain Knowledge Of Trade Cycle, Development and Growth Model.</li> <li>• Increase The Knowledge About Concepts of Growth and Development and Distinction Between The</li> <li>• Critically Analyze Various Theories of Development</li> <li>• Discuss Policies to Solve The Problems Underdevelopment</li> <li>• Understand Different Statistical Techniques Used to Analyze Economic Problems</li> <li>• Explain Basic Knowledge of Statistical Concepts and Master The Skills for Their Uses in Economics</li> <li>• Understand Scenario of Public Finance In India</li> <li>• Explain Center and State Financial Relationship</li> <li>• Develop Knowledge about The Principles of International Trade</li> <li>• Understand The Free Flow of Trade at The Global Level</li> <li>• Take Stand on Impacts of Term of Trade on India Trade.</li> </ul>
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**Course Outcomes for Program B A Sociology**  
**B.A – Sociology**

<b>Sem</b>	<b>Subject And Code</b>
<b>I</b>	1. Sociology Of Indian –Society-145111 2. Foundations Of Sociology-145211 <ul style="list-style-type: none"> <li>• To Create an Awareness and Consciousness About Society In Which Student Live.</li> <li>• To Generate In Students a Distinctly Sociological Perspective on Socio-Economic And Cultural Reality.</li> <li>• To Enhance The Social Sensitivity and Sensibility of The Students.</li> <li>• To Understand The Basic Indian Social Structure.</li> <li>• To Know The Comprehensive Profile Of Indian Society.</li> </ul>
<b>II</b>	3. Social Problems In India-245311/275211 4. Introductions To Sociology-2454111 <ul style="list-style-type: none"> <li>• To Understand The Social Problem Confronting India ;</li> <li>• To Know The Policies And Programs Implemented To Ameliorate The Social Problems.</li> <li>• To Get Acquainted With The Discipline Of Sociology.</li> <li>• To Be Able To Apply Sociological Concepts, Terms To The Process Of Everyday Life.</li> </ul>
<b>III</b>	5. Social Changes And Development In India-345511 6. Rural Sociology In India-345611 7. Population And Society-365111 <ul style="list-style-type: none"> <li>• To Familiarize The Concepts Of Development Changes</li> <li>• To Understand The Process Of Social Changes And Development In Indian Society.</li> <li>• To Understand The Rural Social Structure And Problems.</li> <li>• To Gain Knowledge Of Rural Reconstruction And Development.</li> <li>• To Acquaint Students With The Demographic Features And Trend Of Indian Society Vis-A Vis World Population.</li> </ul>



	<ul style="list-style-type: none"> <li>• To Understand Population Control In Terms Of Social Needs.</li> <li>• To Review Population Control Measures And Their Implementation.</li> </ul>
<b>IV</b>	<p>8. Women's Issues In India-445711  9. Urban Society-Problems And Prospects-445811  10. Media Culture And Society-465211</p> <ul style="list-style-type: none"> <li>• To be Aware With Women Issues,</li> <li>• To the Emerging Issues And Debates Relating Women And Development.</li> <li>• To Know the Basic Concept of Urban society.</li> <li>• To Understand The Phenomena Of Urban Growth And Related Problems.</li> <li>• To Understand The Influence Of Media On Socio-Cultural Changes And Development In Present Society.</li> <li>• To Analyze The Role Played By Media In The Development of Indian Society.</li> </ul>
<b>V</b>	<p>11. Classical Sociological Theories-545911  12. Social Anthropology-546011  13. Crime and Deviance-546111  14. Environment and Society-546211  15. Contemporary Sociological Theories-565311</p> <ul style="list-style-type: none"> <li>• To understand The Development of Sociological Thoughts.</li> <li>• To Know The Contribution of Classical Sociological Theorist In Sociology.</li> <li>• To gain The Knowledge of Classical Sociological Theories.</li> <li>• To understand The Growth of Social Anthropology.</li> <li>• To know the Comprehensive Life of Primitive Society.</li> <li>• To understand the Range of Theories Sociologists Use To Explain Crime.</li> <li>• To Identify the Behavior in Which Deviance is Engaged and Controlled.</li> <li>• To Gain The Knowledge about The Process of Industrialization For Evolution of Production System.</li> <li>• To Familiarize With The Actual Problem Situated In Industrial Organization.</li> </ul>
<b>Vi</b>	<p>16. Contemporary Sociological Theories -646311  17. Methodology In Social Research-646411</p>

18. Social Movements In India-646511

19. Sociology Of Marginalized Group-646611

20. Sociology Of Tourism-665411

- To Identify And Understand The Important Concepts And Assumptions.
- To Develop Critical Thinking And Evaluation Of Sociological Theories.
- To Understand Different Tools And Techniques Of Social Research.
- To Study The Research Techniques As A Means Of Understanding Social Reality.
- To Know The Dynamics Of Social Movements And Their Role In Social Transformation.
- To Enable To Look At Social Movements In A Sociological Perspective.
- To Understand Tourism From Sociological Perspectives.
- To Explore The Hanging Tourism Practices And Its Significance.

## Course Outcomes for Program B Com

### B.Com- Sem I-VI

#### English C.C (Higher Level)

Sem	Objectives
Sem I	<ul style="list-style-type: none"><li>• Understand The Theory Of Business Communication.</li><li>• Learn To Write Grammatically Correct Sentences.</li><li>• Develop Basic Reading And Comprehension Skills.</li><li>• Learn To Write Letters Of Enquiry.</li></ul>
Sem II	<ul style="list-style-type: none"><li>• Further Develop Comprehension Skills.</li><li>• Learn To Organize Ideas And Write Paragraphs.</li><li>• Develop An Independent Response To Social Issues.</li><li>• Learn To Write Routine Office Letters.</li></ul>
Sem III	<ul style="list-style-type: none"><li>• Learn To Interpret Visual Data And Write With Clarity.</li><li>• Develop The Ability To Logically Construct An Argument.</li><li>• Learn To Write Business And Regular Office Letters.</li></ul>
Sem IV	<ul style="list-style-type: none"><li>• Learn To Summarize Arguments</li><li>• Use Language Imaginatively</li><li>• Understand how to use the Electronic Modes of Communication.</li><li>• Speak Confidently And Express Ideas With Clarity</li><li>• Handle Job-Related Correspondence With Competence.</li></ul>
Sem V	<ul style="list-style-type: none"><li>• Write Sales Letters And Draft Representations.</li><li>• Prepare Questionnaires And Conduct Market Surveys.</li><li>• Critically respond to and write about gender related issues.</li></ul>
Sem VI	<ul style="list-style-type: none"><li>• Respond To Socially Relevant Issues.</li><li>• Write Official Reports</li><li>• Prepare Press Releases And Handouts.</li><li>• Understand the Role And Importance Of Public Relations In A Business Organization.</li></ul>

### Business Economics

Sem	Objectives
Sem I	To familiarize the students with concepts and issues related to Micro Economics. To Make Students Understand The Fundamentals Of Consumer Behavior.

Sem II	<p>To Familiarize The Students With Concepts And Issues Related To Theory Of Production, Cost And Markets.</p> <p>To Make Students Understand Various Market Structures.</p> <p>To Make Students Understand The Fundamentals Of Producers' Behavior Under Different Market Structures.</p>
Sem III	<p>To Familiarize The Students With The Various Issues In Monetary Economics And Explain How These Issues Are All Inter-Related.</p> <p>To Enable Students To Understand The Issues Related To Money And Banking And Their Significance To The Development Of An Economy.</p>
Sem IV	<p>To Enable Students To Understand The Issues Related To International Trade And Their Significance To The Development Of An Economy.</p>
Sem V	<p>To Enable Students To Understand The Working Of The Fiscal System In An Economy With Special Reference To India.</p>
SemVI	<p>To Introduce The Students To The Various Developmental Issues Tuning The Indian Economy.</p>

## Commerce

<b>Sem</b>	<b>Objectives</b>
Sem I	To impart the Basic Principles of Management with a view to impart to Prepare the students To Face Up To The Emerging Challenges Of Managing Resources, Managing Business Processes And Managing Managers.
Sem II	To Introduce Students To The Concepts Of Marketing Along With Core Marketing Concepts. To Acquaint Students With The Current Developments In The Field Of Marketing.
Sem III	To Help Acquire Proper Understanding And Practice By Students In Various Professional Skills.
Sem IV	To Help The Students Acquire Proper Understanding And Practice In Various Professional Skills.
Sem V	To Introduce Students With Concepts Of Financial Management And Indian Financial System. To Acquaint Students About Concepts Of Capitalization, Financial Intermediaries. To Make Students Aware Of Investment, Investment Banking And Risk And Return.
Sem VI	To Introduce Students With Concepts Of Financial Markets And Their Working. To acquaint students about the History And Reforms Of Capital Market. To make students Aware Of Working Of Stock Exchanges.

## Accountancy

<b>Sem</b>	<b>Objectives</b>
Sem I	To Understand Basic Aspects And Have Clear Understanding Of Topics Related To Accounting Concepts, Receipt And Payment Account, Income And Expenditure Account, Branch And Developmental Accounts And Conversion Of Partnership Into Limited Company.
Sem II	To Understand Basic Aspects And Have Clear Understanding Of Topics Related To Accounting Concepts, Receipt And Payment Account, Income &Expenditure Account, Branch And Departmental Accounts And Conversion Of Partnership Into Limited Company.
Sem III, IV, V,VI	To Impart Knowledge Of Accounting And Cover The Practical Knowledge Of The Subject.

## **Business Mathematics**

Sem	Objectives
Sem I	To Orient Students With Basic Arithmetic. To Introduce Students With Elementary Matrix Algebra. To Introduce Students Basics Of Linear Programming.
Sem II (Business Statistics)	To Orient Students With Elementary Statistical Analysis. To Orient Students With Concepts Of Averages Dispersions, Co-Relation And Regression.

## Commercial Geography

Sem	Objectives
Sem I	<p>To Identify The Early Commercial Activities In The World Reflecting Different Occupations In Various Environments.</p> <p>To Comprehend The Importance Of Manufacturing Industries And Handy-Crafts In The World As Commercial Activities.</p> <p>To Acquaint The Students With The Importance Of Human Resources, Agricultural Produce, Mineral And Their Distribution In The World – Their Consumption And Short-Falls.</p>



## **Environmental Studies**

Sem	Objectives
Sem II	It Deals With The Study Of Flow Of Energy And Materials In The Environment. It Deals With The Study Of Nature And Its Function. It Deals With The Exchange Of Various Materials Between The Biotic And Abiotic And Components Of Environment. E.G. Biogeochemical Cycles.

## **Business Law**

Sem	Objectives
Sem III	This course aim to providing the students a basic introduction to the area of corporate laws, compliance procedure and understanding of the allied legislations.
Sem IV	The course aims at providing the students a basic introduction to areas of the contract Act, the sale of goods act and Partnership Act understanding of the allied legislations.

## Industrial Psychology

Sem	Objectives
Sem III	<ul style="list-style-type: none"><li>• To Acquaint Students With The Field Of Industrial Psychology.</li><li>• To Sensitize Students With The Current Issues In The Workplace.</li><li>• To Impart Knowledge To Enable Students To Manage Work Related Issues.</li></ul>
Sem IV	

## Advertising

Sem	Objectives
Sem III	<ul style="list-style-type: none"><li>• Principles Of Advertising</li><li>• Importance of Advertising In The Field Of Distribution.</li><li>• Effectiveness of Different Media</li></ul>
Sem IV	<ul style="list-style-type: none"><li>• Techniques of Advertising</li><li>• Appeals In Advertising</li><li>• Effective Advertising</li></ul>
Sem V	
Sem VI	

## Financial Accounting And Auditing

Sem	Objectives
Sem V-Paper I Paper II- Paper III-	<ul style="list-style-type: none"> <li>• To Impart Knowledge Of Accounting And Cover The Knowledge Of The Subject.</li> <li>• To Impart Knowledge Of Auditing And Cover The Theoretical Knowledge The Subject.</li> <li>• To Impart Knowledge Of Cost Accounting And Cover The Practical Knowledge Of The Subject.</li> </ul>
Sem VI-Paper I Paper II- Paper III-	<ul style="list-style-type: none"> <li>• To Help Students Acquire Knowledge Of</li> <li>• Role Of Apex Financial Institutions In Economic Development Of The Country</li> <li>• Banking Operations - Collection &amp; Payment of Cheques, Negotiable Instruments, and Loans &amp; Advances.</li> <li>• To Help Students</li> <li>• Acquire Knowledge Of Legal And Regulatory Framework Governing Banks</li> <li>• Understand KYC Norms, Redressal Mechanism For Complaints</li> <li>• To Help Students</li> <li>• Enhance Their Knowledge About Financial Markets Existing In UK, USA And Japan</li> <li>• Understand Operational Risk Management By Commercial Banks</li> </ul>

## Computer Studies

Sem V-Paper I	<ul style="list-style-type: none"><li>• To Understand The Importance And Requirement Of Computers In Day To Day Life.</li><li>• To Enable The Students To Understand Latest Technology Of Computers</li><li>• To Make The Students Computer Literate</li><li>• To Train Students In Word Processor And Spreadsheet</li><li>• To Understand The Importance And Requirement Of Computers In Day To Day Life.</li><li>• To Enable The Students To Understand Latest Technology Of Computers</li><li>• To Make The Students Computerized Accounting Literate</li><li>• To Emphasis The Use Of Computer In The Modern World</li><li>• To Understand Computerized Accounting</li><li>• To Understand Application Of Computers In Business</li></ul>
Paper II-	
Paper III	
Sem VI Paper I	<ul style="list-style-type: none"><li>• To familiarize the students with internet which will help them in their academics.</li><li>• To help them understand the importance of E-Commerce.</li><li>• To train the students in the use of microcomputers, equipment and software in development of speed and accuracy to meet job requirements.</li></ul>
Paper II	
Paper III	

## Banking and Finance

Sem	Objectives
Sem V-Paper I  Paper II  Paper III	<ul style="list-style-type: none"><li>• To Help Students Acquire Knowledge</li><li>• Evolution And Growth Of Banking In India</li><li>• Banking System Existing In India</li><li>• Functions Associated With Banking</li><li>• Understand The Changing Profile Of Indian Banking</li><li>• Gain An Insight In Banking Technology &amp; Its Impact on Indian Banking.</li><li>• In Depth Knowledge To Students About Comparative Banking Systems In UK, USA and Japan</li><li>• Understand The Role And Performance of Non-Banking Financial Companies In UK, USA and Japan</li></ul>
Sem VI	<ul style="list-style-type: none"><li>• Understand The Changing Profile Of Indian Banking</li><li>• Gain an Insight In Banking Technology &amp; Its Impact on Indian Banking</li></ul>

## Course Outcomes for Program BMS

### B.M.S

No.	Course Code	Title Of The Paper Objective
1.	1001	Principles Of Management- <ul style="list-style-type: none"><li>• This Paper is intended to enable the Students to Gain Broad Understanding of Management and Various Managerial Functions.</li></ul>
2.	1002	Business Communication <ul style="list-style-type: none"><li>• The Student Understands The Importance of The Communication, Applies Concepts to Enhance in Oral, Written and Electronic Communication Skills and Personal Productivity.</li></ul>
3.	1003	Financial Accounting <ul style="list-style-type: none"><li>• This Paper will Enable the Student to Understand the Basics Of Accountancy, Learn The Use of Computer Software Packages In Preparing Final Accounts.</li></ul>
4.	1004	Principles Of Marketing <ul style="list-style-type: none"><li>• The Student Will Gain Broad Exposure To Both The Theoretical And Practical Aspects Of Marketing Management</li></ul>
5.	1005	Economics-I <ul style="list-style-type: none"><li>• The Student Will Gain A Broad Understanding Of Economics From The Management Perspective.</li></ul>





**Sem II**

<b>No.</b>	<b>Course Code</b>	<b>Title Of The Paper Objective</b>
1.	2001	Marketing Management <ul style="list-style-type: none"><li>• The Student Will Gain Understanding Of the Elementary Aspects of Marketing Management.</li></ul>
2.	2002	Organizational Behaviour <ul style="list-style-type: none"><li>• The Student Understands Various Aspects Of Human Behavior In Relation With The Organizational Culture.</li></ul>
3.	2003	Economics - II <ul style="list-style-type: none"><li>• The Student Will Learn About The Practical Aspects Of Economics.</li></ul>
4.	2004	Mgmt. Information System <ul style="list-style-type: none"><li>• The Student Will Gain A Broad Understanding of The Fundamentals Of Computers And The Practical Use Of Computers In Various Business Applications</li></ul>
5.	2005	Quantitative Techniques For Business <ul style="list-style-type: none"><li>• The Students Understands The Basic Mathematical Concepts And To Apply Mathematical Concepts In Management</li></ul>

**Sem III**

<b>No.</b>	<b>Course Code</b>	<b>Title Of The Paper Objective</b>
1.	3001	<b>Business Laws</b> <ul style="list-style-type: none"><li>• To Understand The Legal Aspects of Business And The Meaning &amp; Concept of Contractual Obligations, Partnership, Company Law.</li></ul>
2.	3002	<b>Cost &amp; Management Accounting</b> <ul style="list-style-type: none"><li>• The Students will Be Able to Appreciate the Importance of Maintaining Cost Records. They Will Also Be Able To Apply Costing &amp; Management Techniques For Decision Making</li></ul>
3.	3003	<b>Human Resource Management</b> <ul style="list-style-type: none"><li>• Knowledge on The Human Resource Management Is Essential For All Kinds Of People In All Kinds Of Organizations. After Studying This Course, Student Will Be Able To Have A Clear Understanding Of The Foundation Of HRM, Its Need And Various Functions Of HRM.</li></ul>
4.	3004	<b>Fundamentals Of Production &amp; Operations Management</b> <ul style="list-style-type: none"><li>• To Make Students Aware About The Techniques Required For Streamlining The Production Process.</li></ul>
5.	3005	<b>Quantitative Techniques For Business</b> <ul style="list-style-type: none"><li>• To Provide The Students Theoretical And Practical Knowledge Of Statistical Methods.</li></ul>

**Sem IV**

<b>No.</b>	<b>Course Code</b>	<b>Title Of The Paper Objective</b>
1.	4001	Strategic Management <ul style="list-style-type: none"><li>To Prepare Students To Handle All Areas Of Management From Strategic Point Of View.</li></ul>
2.	4002	Financial Management <ul style="list-style-type: none"><li>To Apply Financial Techniques For Effective Management Of Long-Term And Short-Term Capital.</li></ul>
3.	4003	Consumer & Buyer Behaviour <ul style="list-style-type: none"><li>To Learn More About The Consumer And Buyer Behaviour And Basic Knowledge About Business Ethics, CRS And Public Relation Management.</li></ul>
4.	4004	<ul style="list-style-type: none"><li>Quality Management</li><li>To Learn More About The Consumer And Buyer Behaviour And Basic Knowledge About Business Ethics, CSR And Public Relation Management.</li></ul>
5.	4005 (A)	Entrepreneurship Development & Event Management <ul style="list-style-type: none"><li>To Make Students Aware About The Current Operations Of Stock Market And Give The Students Practical Exposure About The Financial Market</li></ul>
	4005 (B)	Entrepreneurship Development & Stock Market Operations
	4005 (C)	Entrepreneurship Development & Digital Marketing
	4005 (D)	Entrepreneurship Development & Tourism Management
	4005 (E)	Entrepreneurship Development & Rural Marketing
	4005 (F)	Entrepreneurship Development & Logistic
	4005 (G)	Entrepreneurship Development & Insurance



**Sem V**

<b>Course Code</b>	<b>Title Of The Paper Objectives</b>
5001	Auditing & Taxation <ul style="list-style-type: none"><li>• This Paper Will Enable the Student to Understand the Dynamics of Communication Required From marketing Point Of View.</li></ul>
5002	Banking & Financial Services
5003	Integrated Marketing Communication <ul style="list-style-type: none"><li>• This Paper Is Intended To Enable The Students To Gain Broad Understanding Of Branding As An Important Aspect Of Marketing Management.</li></ul>
5004	Brand Management <ul style="list-style-type: none"><li>• This Paper Will Enable The Student To Understand The Dynamics Of Communication Required From marketing Point Of View.</li></ul>
5005	Industrial Relations <ul style="list-style-type: none"><li>• Provide Intensive Theoretical And Practical Knowledge Of Labour organizations and Trade Union, Provide Outline Position Of Labour organizations In Indian Prospective and Provide Practical Information About How To Handle Grievances</li></ul>
5006	Human Resource Development Advanced Quantitative Methods For Business
5007	<ul style="list-style-type: none"><li>• Provide Intensive Theoretical And Practical Knowledge Of Statistics, And Provide An Integrated Perspective Of Management Functioning Along With Quantitative Methods Of Business</li></ul>

## Sem VI

1.	6001	Security Analysis & Portfolio Management <ul style="list-style-type: none"><li>• Students Will Enable To Understand The Meaning, Scope And Functions Of Hrd And A Grater Realization About Its Contribution To The Value Chain, Students Also Learn Various Rule Of Hrd Managers.</li></ul>
2.	6002	Advanced Financial Management
3.	6003	International Business <ul style="list-style-type: none"><li>• Resources to Achieve Business Strategies and Objectives.</li></ul>
4.	6004	Retail Management <ul style="list-style-type: none"><li>• To Provide The In-Depth Knowledge (Theoretical As Well As Practical) About Various Aspects Of Retail Management &amp; Concepts Linked To It.</li></ul>
5.	6005	International HRM <ul style="list-style-type: none"><li>• Students Learn Techniques Which International HR(IHR) Managers Undertake Similar To Their Domestically-Based Colleagues And The Scope And Complexity Of IHRM Tasks.</li></ul>
6.	6006	Talent Management <ul style="list-style-type: none"><li>• To Give Student An Introduction To Talent Management As Practiced In Leading Organizations And To Review And Discuss Existing Organizational Practices Related To Developing And Managing Human Resources To Achieve Business Strategies And Objectives.</li></ul>

**Course Outcomes for Program MA (Economics)**

Sr No	<u>Semester</u>	<u>Subject And Code</u> <u>Objectives</u>
1	I	<ol style="list-style-type: none"> <li>1. Micro Economics(106002)</li> <li>2. Economics Of Growth And Development –I(106002)</li> <li>3. Industrial Economics(506106)</li> <li>4. Agricultural Economics(506106)</li> <li>5. Public Economics(506110)</li> </ol> <p>This Paper Analyses The Economic Behavior Of Individuals, Firms And Markets. It Is Mainly Concerned With Objectives Of Equipping The Students In Rigorous And Comprehensive Manner With The Various Aspects Of Consumer Behaviour And Demand Analysis, Production Theory And Behaviour Of Costs, The Theory Of Traditional Markets And Equilibrium Of Firm In Modern Non-Profit Maximizing Framework. The Paper Also Deals With The Welfare Economics And General Equilibrium In Closed And Open Systems And Analysis Of Economic Behaviour Under Uncertainty.</p> <p>The Study Of Economic Development Has Gained Importance Because Of Sustained Interest Of The Development Countries In Uplifting Their Economic Conditions By Restructuring Their Economies To Acquire Greater Diversity, Efficiency And Equity In Consonance With Their Priorities. While Few Success Stories Can Be Counted, Many Have Grappled With Chronic Problems Of Narrow Economic Base, Inefficiency And Low Standard Of Living. For This And Other Reasons, There Have Been Many Approaches To Economic Development. This Paper Exposes The Students To Diverse Theories, Models And Views On Development. In The Contemporary World With Globalization And Liberalization More And More Attention Is Being Given To Industry. This Course Intends To Provide Knowledge To The Students On The Basic Issues Such As Productivity, Efficiency, Capacity Utilization And Debates Involved In The Industrial Development Of India. The Objective Is To Provide A Through Knowledge About The Economics Of Industry In A Cogent And Analytical Manner, Particularly In The Indian Context. The</p>



		<p>Objective Of This Course Is To Provide A Detailed Treatment Of Issues In Agricultural Economics To Those Intending To Specialize In This Area; Its Objective Is To Familiarize Students With Policy Issues That Are Relevant To Indian Agricultural Economics And Enable Them To Analyze The Issues, Using Basic Micro-Economic Concepts.</p> <p>Role And Functions Of The Government In An Economy Have Been Changing With The Passage Of Time. The Term ‘Public Finance’ Has Traditionally Been Applied To The Package Of Those Policies And Operations Which Involve The Use Of Tax And Expenditure Measures While Budgetary Policy Is An Important Part To Understand The Basic Problems Of Use Of Resources, Distribution Of Income, Etc. There Are Vast Array Of Fiscal Institutions – Tax Systems, Expenditure Programmes, Budgetary Procedures, Stabilization Instruments, Debt Issues, Levels Of Government, Etc., Which Raise A Spectrum Of Issues Arising From The Operation Of These Institutions. Further, The Existence Of Externalities, Concern For Adjustment In The Distribution Of Income And Wealth, Etc. Require Political Processes For Their Solution In A Manner Which Combines Individual Freedom And Justice. This Paper Combines A Thorough Understanding Of Fiscal Institutions With A Careful Analysis Of The Issues Which Underline Budgetary Policies In General And Indian Experience In Particular.</p>
	<p><u>ii</u></p>	<ol style="list-style-type: none"> <li>1. Micro Economics –ii(206003)</li> <li>2. Economics Of Growth And Development(206004)</li> <li>3. Research Methodology(206005)</li> <li>4. Demography(505105)</li> <li>5. Financial Institutions And Market(506108)</li> </ol> <p>The Objective Of This Paper Is To Orient The Students In Basic Research Methodology. This Paper Is A Background For The Core Research Component Introduced In The Syllabus. This Paper Will Enable The Students To Prepare Proposals For The Research And Conduct Research Projects. The Students Will Also Be Equipped In The Elementary Quantitative Techniques Required In The Processing And Analysis Of The Data Used In The Research. The Positive And Significant Role Of Financial Institutions In The Process Of Growth And Development Has Been Very Well Recognized In The Literature And Indeed Has</p>

		<p>Become More Important During The Last Two Decades As The Financial Systems Of Different Countries Have Become Integrated In The Process Of Globalization. India Is No Exception And Has Taken Far Reaching Measures Since 1991 In This Direction. It Is, Therefore, Essential That The Student Of Economics Should Be Well Conversant With The Theory And Practice Of Different Financial Institutions And Markets To Understand And Analyse The Interconnection Between The Monetary Forces And Real Forces, Their Developmental Role And Limitations In Shaping And Influencing The Monetary And Related Policies Both At The National And International Levels.</p>
	<p><u>Iii</u></p>	<ol style="list-style-type: none"> <li>1. 1.Macro Economics (306005)</li> <li>2. Indian Economy(306006)</li> <li>3. Research Project(306777)</li> <li>4. Labour Economics(506102)</li> <li>5. International Economics(506111)</li> </ol> <p>Macroeconomics Or Aggregative Economics Analyses And Establishes The Functional Relationship Between The Large Aggregates. The Aggregate Analysis Has Assumed Great Significance In Recent Times. It Is Necessary To Have A Prior Understanding Of Macroeconomic Theoretical Structure For The Proper Comprehension Of Different Issues And Policies. Macroeconomics Now Is Not Only A Scientific Method Of Analysis, But Also A Body Of Empirical Economic Knowledge. This Paper Equips The Students At The Postgraduate Level To Understand Systemic Facts And Latest Theoretical Developments For Empirical Analysis.</p> <p>The Objective Of This Paper At The Postgraduate Level Would Be To Sharpen The Analytical Faculty Of The Student, By Highlighting An Integrated Approach To The Functioning Aspects Of The Indian Economy, Keeping In View The Scope For Alternative Approaches. Such An Analysis Is Essential Because The Indian Economy Is A Unique Amalgam Of Alternative Competing And Often Conflicting Theories And A Proper Understanding Of Its Working Is Imperative If The Student Is To Comprehend The Ramifications That Underlie</p>

Most Of The Observed Phenomena In The Indian Economic Set-Up. The Emphasis Of The Paper Is On Overall Social, Political And Economic Environment Influencing Policy Decisions. To Develop All These Themes, The Course Is Divided Into Specific Modules.

Issues Pertaining To Labour Markets, Employment And Unemployment Of Labour, Wages, Industrial Relations In The Globalizing World Have Become Very Important For The Developing Countries. These Issues Are Important For Large Sections Of Labour Force That Is In The Organized Sector. This Paper Exposes The Students To The Theoretical And Empirical Issues Relating To Various Aspects Of Labour Such As The Extent, Conditions Of Work, Remuneration And Social Security. The Main Objectives Of This Paper Are To Gain A Clear Understanding Of Demographic Concepts, Theories, And Processes To Make Students Aware Of The Importance Of Population In Economic Development. The Paper Also Enlightens The Student On The Quantitative And Qualitative Aspects And Characteristics Of The Population Through Various Demographic Techniques. The Issues Pertaining To Sex Ratio, Increasing Urbanization And Components Of Urbanization Like Migration And Natural Increase, Changing Age Structure Which Are Of Contemporary Importance Are Also The Focus Of This Paper. The Study Of This Paper Is Expected To Enable The Student To Understand The Population Dynamics That Leads To The Evolution Of Economic And Population Policies.

The Objective Of This Course Is To Provide A Deep Understanding About The Broad Principles And Theories, Which Tend To Govern The Free Flow Of Trade In Goods, Services And Capital – Both Short Term And Long-Term – At The Global Level. Besides, Preparing The Students About The Relevance And Limitations Of These Principles, The Paper Also Lays Stress On Examining The Impact Of The Trade Policies Followed Both At The National And International Levels And Also Their Welfare Implications At Macro Level And The Distribution Of Gains From Trade With Particular Reference To India.

	<u>Iv</u>	<ol style="list-style-type: none"><li>1. Macro Economics(406008)</li><li>2. Indian Agriculture(506118)</li> <li>3. Research Project(406888)</li><li>4. Internship (406999)</li></ol>
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## Course Outcomes for Program M Com

### M.Com SEM 1-VI-

#### Course outcome

<u>SUBJECT CODE</u>	<u>SUBJECT NAME AND OBJECTIVES</u>
100001	Financial Management – <ul style="list-style-type: none"><li>• The objective of this course is to help students to understand the conceptual framework of financial management &amp; its applications under various environmental constraints.</li></ul>
100002	Strategic Management – <ul style="list-style-type: none"><li>• The objective of this course is to enhance decision making abilities of students in situations of uncertainty in a dynamic business environment</li></ul>
100003	Corporate Accounting – <ul style="list-style-type: none"><li>• Course content focuses on conceptual aspect, application of accountancy principles to different commercial activities, to corporate entities</li></ul>
100004	Economic and Business Environment– <ul style="list-style-type: none"><li>• To understand the changing environment of business in India</li></ul>
100005	Basics of Finance and Accounts – <ul style="list-style-type: none"><li>• To provide basic knowledge of finance and accounts disciplines to the students.</li></ul> To make the students to understand principles of finance and accounts

**Semester II**

200001	<p>Economic and Business Policies</p> <ul style="list-style-type: none"><li>• To Understand the Policy changes introduced by the government of the India in recent years to prepare the Indian economy to face challenges of the globalizing world</li></ul>
200002	<p>Accounting for Managerial Decisions</p> <ul style="list-style-type: none"><li>• To provide knowledge on cost accounting practices and management accounting at advanced level.</li><li>• To equip the students with the knowledge of managerial decision making</li></ul>
200004	<p>Research Methodology</p> <ul style="list-style-type: none"><li>• To develop the awareness of research in social sciences among M. Com. Students.</li><li>• To make the students to understand various components of Research Methodology.</li></ul>
210107	<p>Group C- Human Resource Management- Organizational Behaviour –Understand the context of Organizational Behaviour and its role within the business world.</p> <ul style="list-style-type: none"><li>• Understand how individual attributes contribute to Organizational Behaviour.</li><li>• Understand how group attributes and organizational contribute to Organizational Behaviour.</li><li>• For see the future of Organization Development.</li></ul>
210207	<p>Talent Management and Reward System –</p> <ul style="list-style-type: none"><li>• Understanding need and importance of talent management and its relationship with compensation practices, strategies and reward.</li><li>• Being able to institute talent management system that ensures identification, management and development of talent portfolio that accelerates performance improvements.</li></ul>
210110	<p>Group F Advanced Management Accounting &amp; Auditing Advanced Accountancy Paper I –To lay a theoretical foundation of IFRSs and Accounting in computerized Environment.</p> <ul style="list-style-type: none"><li>• To gain ability to solve problems relating to accounts of Insurance companies and special types of situations</li></ul>

210210	Advanced Cost Accounting & Auditing Paper I –To provide adequate knowledge on methods of Financial Analysis. <ul style="list-style-type: none"><li>• To provide knowledge on Cost and Audit practices.</li></ul>
210001	Financial Services –To introduce students to concept and importance of financial services. <ul style="list-style-type: none"><li>• To acquaint students about working of factoring, forfeiting.</li><li>• To make students of credit rating in India.</li></ul>

**Semester III**

300001	Consumer Behaviour –To make the students aware about consumer behaviour. <ul style="list-style-type: none"><li>• To develop understanding about various concept related to consumerism.</li></ul>
300002	International Business – To enable students to understand and to get an insight into: <ul style="list-style-type: none"><li>• International Marketing and the environment</li><li>• Market selection process and market strategies</li><li>• International market promotion and quality control.</li></ul>
<b>310603</b>	Specialization Paper III <b>Advanced Management Accounting and Auditing P II :</b> <ul style="list-style-type: none"><li>• To lay a theoretical foundation of Indian and Global Accounting Standards.</li><li>• To gain ability to solve problems relating to accounts of Non profit organizations and special types of situations.</li></ul>
<b>310604</b>	Specialization Paper IV <b>Advanced Management Accounting and Auditing P II :</b> <ul style="list-style-type: none"><li>• To provide knowledge on cost accounting practices at advanced level.</li><li>• To equip the students with the knowledge of special areas of Accounting and Auditing</li></ul>

400001	Retail Banking – <ul style="list-style-type: none"><li>• To provide an introduction to retail banking services and trends in present day Retail Banking.</li></ul>
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400402	Internship – To help student to develop original working knowledge of industry and their individual Learning goals and the activities assigned to them..
400403	Internship – Internship – To help student to develop original working knowledge of industry and their individual Learning goals and the activities assigned to them.
400405	Research Project –to introduce students to conduct research project with the knowledge of any special areas of commerce.